

February 2016

EXHIBITION NEWS

Laser Process has recently exhibited at Southern Manufacturing in Farnborough. The show was very well attended and we were extremely pleased with the response we had. Orders have already been processed as a result of the show and we look forward to seeing many more.

Our next exhibitions:

12/5/16 Made in the Midlands – Wolverhampton

7-9/6/16 Subcon. NEC

28-29/9/16 – Northern Manufacturing, Manchester

Why would a supplier charge extra for a quick delivery – and why should you pay it? You deserve better than that.

At **LASERPROCESS** we have over thirty-five years of experience in the laser cutting industry and we think we know our customers rather well. We know that, in the main, they are professional and well enough organised not to be in a position where they are looking for components within twenty-four hours. But we also realise that it can happen, through no fault of their own and for a variety of reasons.

We realise the stresses caused by having to work, to sudden, extremely tight, schedules and would not want to add to these stresses by charging a premium for helping them out of a hole.

What justifications can there be for charging extra?

“We have to get extra operators in on overtime”

Laser Process work 24/7 so our machines are always manned.

“We have to reschedule our production”.

LASERPROCESS are, often, in a situation where we cannot reschedule work without upsetting customers already in the system. If you were there, we know, you wouldn't want that.

LASERPROCESS is a well-established, well trusted and busy laser cutting job shop and we can't always promise that we would be able to deliver within twenty-four hours but, when we can do so, we will not charge a premium rate for the job. Neither will we take on a job and promise a twenty-four hour delivery, knowing

that there is a chance we couldn't meet it.

You only have to ask!

If we can meet your request – we will do it, without charging extra.

If we can't do it – we will be honest about it - and we know you will understand. We might even suggest a supplier who may be able to help.

The same applies to standard deliveries. If you require a delivery faster than that stated on our quotation then please talk to us and we will do all we can to meet your deadlines.

LASERPROCESS is accredited to ISO 9001 and 14001 and also with
RISQS (Rail Industry Supplier Qualification Scheme)



Our new Fiber Laser

Major investment in latest technology

NEW TRUMPF 5040 FIBER LASER SYSTEM

In December we commissioned our new Trumpf Fiber laser. This represented an investment of around £700,000 and will enable us to take advantage of the latest available technology. This machine is extremely quick on thinner materials whilst also cutting up to 25mm in mild and stainless steel.

Contact Us

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COPPER AND BRASS

In the past we have always had difficulty in processing brass and we have never been able to cut copper.

This new machine will process brass and copper up to 8mm in thickness without any problem whatsoever.

If these are materials applicable to your operations then please contact us for a quote.



LASERPROCESS FEATURED IN BRAZILIAN PARKS

Some of the statues produced by Laser Process for Sustrans, the National cycle charity, were reproduced by Trumpf Brazil in a recent exhibition in Sao Paulo.

As a result of the exhibition, the authorities in Sao Paulo have accepted an offer by Trumpf to install the statues in two local parks.

We are awaiting invitations for the unveiling?

LASERQUOTE24/7

Our online quoting system **LASERQUOTE24/7** is available to any of our customers (registration required). It can be accessed 24 hours a day for immediate quotations.

LaserProcess

LASER CUTTING – PRESSBRAKE – MACHINING – REVERSE ENGINEERING – WELDING – ASSEMBLY

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